



# MAYOR AND COUNCIL AGENDA

NO. 3

DEPT.: Recreation and Parks  
STAFF CONTACT: Gerald Daus

DATE PREPARED: March 15, 2006  
FOR MEETING OF: April 10, 2006

**SUBJECT:** Award of rider bid #6506030123AA for Fencing Services to Long Fence Company, Inc. of Ijamsville, MD, for Fence Repairs and New Fence Installations.

**RECOMMENDATION:** Staff recommends award of a rider bid, Montgomery County Contract #6506030123AA, to Long Fence Company, Inc. of Ijamsville, MD for fencing repairs and installation in an amount Not To Exceed \$150,000 from award through 01/19/07, with an option to extend the contract for two additional one-year periods. Contract extension is contingent upon renewal of contract by Montgomery County and funding approval by Mayor and Council.

**DISCUSSION:** Two fencing projects currently identified in the FY 2007 Capital Improvement Projects have an estimated FY 06 total cost of \$95,000. These include the Dog Park at Mattie J.T. Stepanek Park and improvements to the Lakewood pedestrian bridge. In addition, this contract will provide repairs and new installations at City parks, rights-of-way and facilities. To provide for those projects and provide for anticipated needs by the Parks Division and the Public Works Department, the amount of \$150,000 is requested.

Long Fence Company, Inc. has provided fencing services to the City, via the Montgomery County Contract, on a per-project basis with individual Purchase Orders. Obtaining fencing services directly began in 2001 [FY 2000] as a Best Management Practice that saved the City the 15% mark-up charged when accessing fencing services as part of a General Contract. The fencing service contract also provides direct access for the Parks and Facilities Division and Public Works Department to effect fencing installation, maintenance and repair work.

Long Fence has established a record of providing the City quality work at fair prices.

**Options Considered:** Open bidding for individual fencing projects or obtaining fencing through general contractors in a comprehensive project were the methods formerly used. The costs are higher and immediate access was not available for urgent situations.

**Fiscal Impact:** Funding is provided in approved Capital Improvement Program projects (420-900-3A60-0426 and 420-900-4J61-0426) and various operating accounts which are charged upon receipt of invoices. This contract will be available for use by all City departments.

**Next Steps:** Purchasing Office will issue a contract to Long Fence Company, Inc.

**PREPARED BY:**

*Gerald R. Daus*

3/28/06

Gerald R. Daus, Parks and Facilities Development Manager

Date

**APPROVED BY:**

*Burt Hall*

3/28/06

Burt Hall, Director of Recreation and Parks

Date

*Eileen Morris*

4/11/06

Eileen Morris, Contracts Officer

Date

*Scott Ullery*

4/11/06

Scott Ullery, City Manager

Date

**LIST OF ATTACHMENTS:**

none